

## **System Features**

### **Dealers can access Order Status Information**

- Click on menu option “Status”.
- You can sort by any column, like date, status, sidemark, by clicking on the column heading.

### **Dealers can access shipment-tracking information (UPS / FED EX).**

- Click on menu option “Status”.
- Click on the Link to go to Fed Ex or UPS Site – under the Shipper Column.
- If the ship reference is available, it will bring up the tracking information.

### **Dealer can look-up their discount on products**

- Click on menu option “Dealer Admin” and then click on “View FAB Discount”.

### **Dealers can compare their cost on selected products.**

- Click on menu option “Price Comparison”.
- Enter the size of the blind.
- Select products to view and click on submit.
- If the product has multiple “Price Groups” you can see the colors for the group by clicking on the group number or letter.

### **Dealer can verify all valid product options by entering a quote.**

- Click on menu option “Add New Quote”.
- Enter Sidemark, PO Number, and any general Order Comments.
- Click on the Next Button to enter the Line Item Information.
- Select the Group, Product, and Model, and then enter the line item specifications, then click on the OK Button.
- If the selected options are not in spec, the system will not accept the line item and it will display an error message.
- If ok, the system will load a new line item. You may want to add another item and only change a size or option.
- Once all items are in, click on the Summary Button.
- You can print the Dealer Copy – for your internal use.
- You can Save it – and edit it later.
- To change or delete a line item from the summary screen, right click on the line item.

**Dealers can prepare a professional price quotation that can be presented to their customer (in less time than manually calculating the price and cost).**

- Click on menu option “Add New Quote”
- The system will bring you to the order header – follow the above instructions.
  
- Click on the menu Option – “Prepare Client Proposal”
- Find the quote and move your mouse over the quote and right click. Select the option “Prepare Quote for Client”.
- Fill in your customer information and any applicable taxes, installation, freight, or other charges.
- The system can default your selling discount or cost mark-up. You can use the default, or change it, if you have access.
- The system will let you print a summary quote (description and color – no sizes or options) or it will let you print a detail quote.
- You can prepare your own cover letter to the quote by selecting the menu option “Dealer Admin” – “Client Quote Letter” (a.k.a.”Client Proposal Defaults”). Then enter your letter and click on OK to save.

**Dealer can view their Account Balance and review invoices**

- Click on menu option “Account Balance”
- To review an Invoice, click on the invoice number – and click on the Print Button to get a hard copy.
- Dealer can pay their account balance by credit card. Select the “**Make Online Payment Now**” Option under Account Balance.

**Multiple Logins**

- The Master Login can add secondary logins with limited access rights.
- Click on menu option “Dealer Admin” – “Login Ids”, and then click on the Add Button.
- Enter a User ID, Password, User Name, and click on the appropriate Access Rights for the user.

**Pre-Define your Selling Discounts**

- Click on menu option “Dealer Admin” – “Retail Discount & Margin”.
- Set Up by Group or Individual Products.
- Enter a percentage and select whether you want to use a Margin, Discount, or Mark Up.

**You can submit a Quote to your Fabricator – System will send you an email confirmation**

**Dealers can reduce their time on-hold waiting for customer service.**

**Dealer information is available 24 hours a day, 7 Days a week**